

**AYSO Annual Fiscal Budget**

Section	Area	Region	Other
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Year
Year

For the 12 month period beginning: July 1, 19
Ending: June 30, 20

Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
<b>Estimated Revenues:</b>			
4005 Registration Fees (see bottom right)	\$ 336,000.00	80.00	290,000.00
4006 Registration Fee Refunds	(8,500.00)		
4007 Early Registration Discount			(14,875.00)
4008 Multi-Child Discount			(3,250.00)
4009 Late Registration Fees	9,000.00	30.00	8,250.00
4010 Merchandise Revenue			
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees			
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp	7,300.00		6,000.00
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions	200.00		
4025 Tournaments - Vendors			1,000.00
4027 Concessions - Packaged			
4031 Cultural Exchange			
4040 Fund Raising - Other			
4310 Sponsors/Contributions/Donations	8,000.00		8,000.00
9105 Interest Income	200.00		
4959 Other Income (Describe)	1,400.00		VIP reg fees
<b>Total Estimated Revenue (R):</b>	<b>\$ 353,600.00</b>		<b>\$ 295,125.00</b>

<b>Estimated Expenditures:</b>			
1600 Deferred Payment to AYSO			
5101 Uniforms: Players	120,000.00		72,000.00
5102 Uniforms: Coaches	3,000.00		
5103 Uniforms: Referees	5,000.00		8,000.00
5104 Uniforms: Other	2,000.00		10,000.00
5105 Uniforms Taxable - CA Only			
5111 Field Expenses	50,000.00		68,425.00
5115 Facility / Park Fees	3,500.00		3,500.00
5130 Equipment			
5135 Equipment Taxable - CA Only	5,000.00		2,000.00
5140 Storage Expenses			
5150 Trainer Payments			
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			
5223 Tournament: Other			
5224 Tournament: Water/Food			
5225 Tournament: Concession Expenses			
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees	2,400.00		
5229 Tournament/Player Camp Expenses			

5235	Merchandise Expense		
5239	Cultural Exchange Expenses		
5241	Playoff Expenses	5,000.00	3,500.00
5255	Ads/Newsletter/Yearbook/Pictures	9,000.00	13,000.00

**Estimated Expenditures:**

5261	Fund-raising Expenses: Concessions		
5262	Fund-raising: Other		6,000.00
5274	Awards & Volunteer Recognition	20,000.00	20,000.00
5275	Donations	2,500.00	2,500.00
5431	Clinic Training Expenses: Player		4,000.00
5432	Clinic Training Expenses: Coaches	5,200.00	9,000.00
5433	Clinic Training Expenses: Referees	7,000.00	9,000.00
5434	Clinic Training Expenses: Other	5,500.00	
5701	Payments to AYSO: Inter-regional		
5702	Payments to AYSO: NSTC		
5703	Payments to AYSO: Registration Fees	66,000.00	52,500.00
5704	Payments to AYSO: Supply Center		2,000.00
5710	Payments to Affiliates		
5715	Payments to Referees (Playing Circuit)		
5801	Fixed Assets (over \$1,000)		
7401	Travel: Other		
7430	Conferences / Meetings	700.00	600.00
7431	Section / NAGM	9,000.00	5,000.00
7435	Travel Mileage	1,000.00	500.00
7515	Phone / Internet / Website	1,500.00	1,500.00
7535	Postage	100.00	600.00
7625	Office Supplies	1,500.00	1,500.00
7695	Miscellaneous Supplies		
8305	Bank Fees	8,700.00	credit card fees
8595	Other Expenses	20,000.00	background checks
	Contingency		
<b>Total Estimated Expenditures (E):</b>		<b>\$ 353,600.00</b>	

Estimated Cash Increase (Decrease): (R-E)

Estimated Bank Balance on June 30:

Estimated Ending Cash Balance:

Please comment if the cash reserve is less than \$5 or more than \$12 per player.

Comments:

Treasurer's Name & Signature: Nancy Cooper Date: 4/23/2019

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**DUE DATES:**

Region: 30 days prior to end of fiscal year - June 1  
 Area discretionary account: July 1  
 Section discretionary account: July 1  
 Tournament: 6 months prior to event  
 Camp: 60 days prior to camp  
 Cultural Exchange: 3 months prior to travel

**PLEASE COMPLETE THIS SECTION:**

Registration fees			
Players	Fee		
4200	\$ 80.00	\$	336,000.00
300	\$ 30.00	\$	9,000.00

\* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.  
 \* A copy should be submitted to your Area Director